

——成就卓越企业—

2023 Annual Results

Management Presentation

March 2024

Cautionary Statement Regarding Forward-Looking Statements

In addition to statements of historical facts, this presentation also sets forth certain "forward-looking statements," including but not limited to projections, objectives, estimates, outlooks and business plans that the Company expects or anticipates in the future.

Readers should be cautioned that forward-looking statements are subject to a number of variables beyond the Company's control and might differ substantially from the Company's actual future results or development trends. Nobody should fully rely on the forward-looking statements. It should be clarified that the Company has no obligation to publicly update or revise the forward-looking statements in this presentation based on any new information, new events, or, for other reasons. This presentation does not constitute a guarantee of the Company's future performance, or a substantive commitment by the Company, or any of its employees or contacts.



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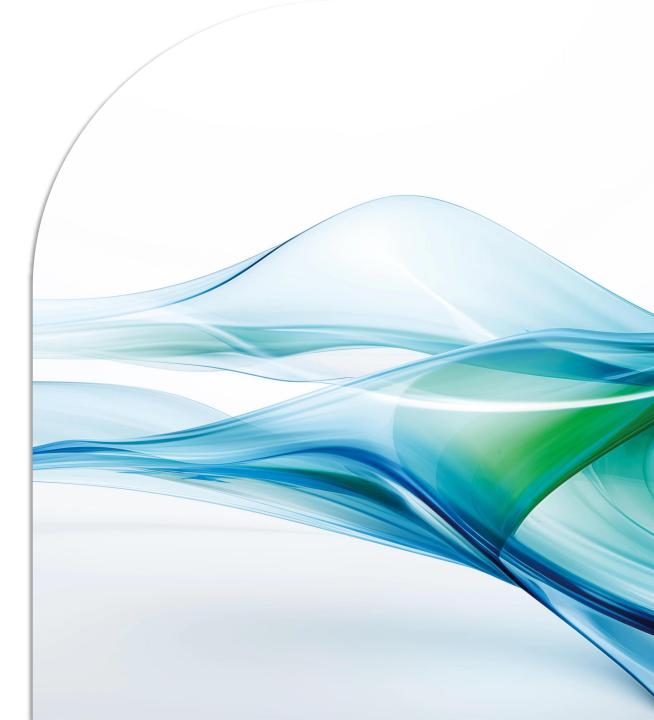
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Navigating Changes and Challenges on the Path Towards Sustainable Growth



01 Business Overview

2023 Performance Overview

Legend Holdings remained steadfast in its commitment to revitalizing China through its business and innovation-driven development strategy. In addition, by overcoming the adverse impact of external factors on its operations, Legend Holdings persevered in fulfilling its corporate social responsibilities, contributing to the social and economic development of the country, and integrating itself into China' s strategy for modernization

01 Empowered high-quality development by investing in artificial intelligence

• Established a unique Al full-stack footprint: Legend Holdings Family Group has developed a panoramic pocket-to-cloud Al product and service solution and has laid out a rare global investment strategy across the entire Al industry chain involving over 200 Al-related companies. Legend Holdings has also developed a unique Al full-stack solution that combines underlying technologies and commercial applications, encompasses products, services and investments, and puts equal emphasis on short-term and long-term values

02 Built a modernized industrial system through technology and innovation with the "dual drivers" of new quality productive forces and new industrialization

- Drove high-quality development through a complete suite of technological innovation capabilities: 1)
 Raised R&D expenses to a record high of RMB14.8 billion in 2023; 2) Invested in over 100 tech companies in
 2023; 3) Achieved breakthroughs in core strategic products including Al PCs, Al servers, and new energy
 materials such as POE; 4) Established an innovation development center to advance collaboration among
 industry, academia, and research institutes, worked with over 60 partners and selected 40 technologies for
 industrialization; 5) Supported 1,298 innovative talents from technology entrepreneurs through free training
 programs
- Supported by industrial and supply chain resilience and security: 1) Lenovo has established partnerships with more than 2,000 core upstream and downstream enterprises. Its supply chain has nurtured 45 national specialized and innovative enterprises, 15 niche-sector leaders, and 7 product leaders; 2) Levima Advanced Materials stepped up efforts to build itself into a new materials platform company; 3) Fullhan Microelectronics is involved in incubating and investing in technology start-ups in the industry chain
- Zeroed in on digital and intelligent transformation: Lenovo has served over a million SMEs and supported the intelligent transformation of over 30,000 specialized and innovative enterprises. Joyvio Group has completed its product R&D of its digital intelligent solutions for the fruit business

03 Reduced interest-bearing liabilities and securing solid cash return to ensure high-quality development

- **Improved debt ratios:** The debt-to-asset ratio made a decline year-on-year. The debt-to-capital ratio was **55**%, down by **1** percentage point year-on-year. Both indicators have declined for **4th** consecutive reporting periods
- Solid cash return: Nearly RMB 8.05 billion of cash returned from dividends, investment exits, etc.

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Faced with multiple difficulties and challenges, Legend Holdings experienced a significant decline in operation performance year-on-year. In 2023, Legend Holdings posted revenue of RMB436,012 million, down by 10% year-on-year. The net loss attributable to equity holders of Legend Holdings was RMB3,874 million. The major reasons are:

 Amid slowing global economic growth, for the industrial operations segment, due to the weakening demand in the PC market faced by Lenovo and the declining EVA market price faced by Levima Group, the profits contributed by Lenovo and Levima Group decreased year-on-year; Joyvio Food suffered from expanding losses caused by rising costs such as feed costs and continuously increasing financial expenses For the industrial incubations and investments segment, the investment business saw a reduction in investment gain year-on-year because of the fluctuations in the capital market, a decline in the number of IPOs, and the slowdown in the progress of investment exits

Legend Holdings' business footprint



Legend Holdings is devoted to revitalizing the nation through business, reinforcing China's technological innovation-driven development strategy, and focusing on the real economy to develop its two business segments, namely, industrial operations and industrial incubations and investments

Revitalizing the country through business is our long-term mission The industrial operations segment serves as the cornerstone of our long-term development Tech innovation drives future growth

 Through strategic management, operational enhancements, resource allocation, financial support, and value-added services, Legend Holdings is committed to building pillar industries and incubating or investing in promising start-ups and growth-stage companies to drive sustainable growth, thus contributing to the high-quality development of China's economy



Note: 1. The above chart only shows the equity interests held by Legend Holdings in some of its portfolio companies as of December 31, 2023; 2. 51.77% is the proportionate equity interests held by Legend Holdings in Levima Advanced Materials through Levima Group

Maintained stragegic resolve and actively responded to the cyclical waves in the industry, achieving scheduled targets with promising performance growth

During the Reporting Period, the industrial operations segment recorded revenue of RMB431.589 billion, down by 10% year-on-year. The net profit attributable to equity holders of Legend Holdings decreased by 36% year-onyear to RMB3.078 billion



Companies	Industry Position	Operating Performance
Lenovo	 No. 1 PC maker worldwide No. 1 supercomputer maker worldwide No. 3 server maker worldwide No. 3 Al infrastructure provider worldwide No. 8 in Gartner's Global Supply Chain Top 25 & No.1 in Gartner's Asia-Pacific Supply Chain Top 10 No. 1 in the global TOP500 and Green100 rankings 	 Maintained sound operations in an evolving market. In 2023, Lenovo posted revenue of RMB392.493 billion, and the net profit attributable to equity holders of Legend Holdings was RMB1.982 billion: Lenovo maintained its global leadership in the PC segment, while the revenue contribution of the non-PC business increased to 42% IDG experienced a decline in performance due to the industry's inventory destocking cycle before resuming its positive growth in Q4. The smartphone and tablet businesses delivered a strong performance ISG business hit record highs across several key indicators despite short-term pressure due to multiple factors. The edge computing business achieved 11th consecutive quarters of growth with global demand starting to pick up from Q4 onwards SSG business won its largest TruScale laaS deal to date and continued to maintain high double-digit revenue and profit growth
Levima Group	 Leader in the domestic replacement of EVA photovoltaic materials Domestic leader in multiple product segments by market share 	 rate Continued to drive growth through innovation and drew on its core competencies. In 2023, Levima Group posted revenue of RMB6.879 billion, and the net profit attributable to equity holders of Legend Holdings was RMB228 million: Maintained leadership in niche segments of advanced polymer materials and specialty fine materials Addressed technical challenges and enhanced operational efficiency, maintaining industry-leading operational indicators and operating production devices in safe, stable and efficient conditions Accelerated independent R&D and innovation in new energy materials, biomaterials, and electronic materials, while promoting the development and innovation of new products and technologies A number of major projects will be delivered in 2024 and 2025, including new energy photovoltaic material devices, new energy battery material devices, and biodegradable material devices

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Companies	Industry Position	Operating Performance
BIL	 A Top 3 bank in Luxembourg by market share Recognized as one of the Systemically Important Banks by the European Central Bank First bank in Luxembourg to establish the Green Bond Framework 	 Bucked industry trends with steady growth, recording the best performance in nearly a decade. BIL's revenue was RMB6.127 billion, up 34% year-on-year, and the net profit attributable to equity holders of Legend Holdings was RMB1.316 billion, a year-on-year increase of 43%: AUM grew to EUR43.8 billion Asset quality and liquidity ratios (with a CET-1 ratio of 13.37% and a liquidity coverage ratio of 174%) remained healthy; Moody's and Standard & Poor's at A2/Stable/P-1 and A-/Stable/A-2, repectively Successfully rolled out a new Core Banking System, accelerating its intelligent transformation process Significant progress in broadening ESG investment product and service offerings with its green finance practice case selected as an excellent one in the BRBR Green Finance Practice Cases (2023 Edition).
Joyvio Group	 Subsidiary Joy Wing Mau is China's largest vertically integrated fruit company Subsidiary Joyvio Food boasts high-quality and high- end overseas animal protein Subsidiary KB Food is a leading seafood supplier in Australia 	 With core businesses covering high-end fruit and premium animal protein, Joyvio Group is also expanding its footprint in smart nutrition services. It posted revenue of RMB26.09 billion, up 21% year-on-year, and the net loss attributable to equity holders of Legend Holdings was RMB448 million: The fruit business continued to consolidate its advantages in core products and channels. The competitiveness of its products was enhanced and its supply chain was reinforced, contributing to its solid revenue and profit growth While further strengthening the export business of premium animal protein in overseas markets, including the U.S., Europe, and Asia-Pacific, Joyvio Group focused on the domestic market by diversifying its product portfolio. The overseas salmon business witnessed a significant decline in profitability due to rising feed costs, inflation, and elevated U.S. dollar rates Joyvio Group achieved digital and intelligent transformation at the headquarters level and across major business lines. It received such honors as the Annual Panel Award in the selection of the Dingge Award, and the Ram Charan Management Practice Award

The industrial incubations and investments segment concentrated on emerging industries with a forward-looking approach and a commitment to long-term investment

Legend Capital: Leading private equity investment institution

- Raised RMB9 billion in new capital; AUM of over RMB80 billion
- Newly invested or increased investment in more than 50 projects; partially or fully exited 65 projects
- A total of **110** portfolio companies have gone public
- Invested in over 100 provincial specialized and innovative enterprises, over 80 national specialized and innovative "little giants", over 60 provincial enterprise technology centers, 16 state-level enterprise technology centers, and 16 niche-sector leaders in the manufacturing industry
- Managing the Social Security Zhongguancun Independent Innovation Special Fund with an initial scale of RMB5 billion

Legend Star: Leading angel investment institution

- AUM of nearly RMB5 billion
- Over 20 investment projects; nearly 60 projects completed their next funding rounds; exited nearly 15 projects
- Nearly 20 portfolio companies were selected as national specialized and innovative "little giants"

Fullhan Microelectronics: Leading provider of video-based chips and solutions

- Able to provide one-stop solutions to its customers with a full range of products from low- to highend; products adopted in the special-purpose video processing and consumer segments and applied in the automotive and other sectors
- Maintained high R&D investment and accelerated in-house R&D and innovation in key technologies, despite performance being under pressure

Zhengqi Holdings: Innovative investment holding group focused on innovative technology enterprises

- Established ZQi Solar Technology Co., Ltd. in the photovoltaic industry, with the first phase project put into operation, marking a transition from industrial investment to industrial operations
- Total proportion of businesses from strategically important emerging industries combined represented 55%
- Served 22 national specialized and innovative enterprises and 6 provincial specialized and innovative enterprises through investment business
- Equity investment in a total of 72 companies, 12 of which have been listed

- Revenue of RMB4,431 million, up 8% year-on-year
- Net loss attributable to equity holders of Legend Holdings of RMB5,574 million

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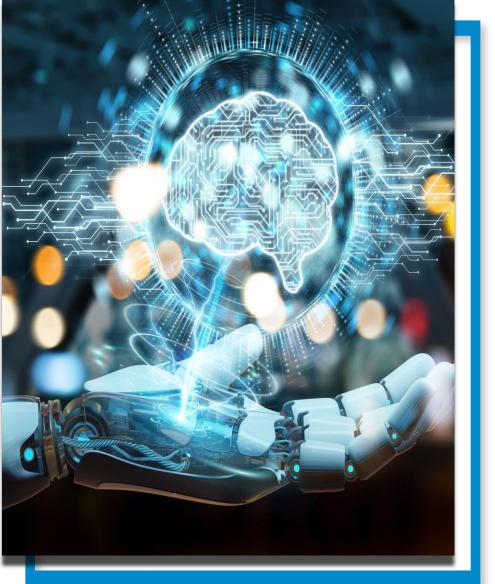
Empowered high-quality development by investing in artificial intelligence

General Secretary Xi Jinping emphasized the necessity to harness the new generation of AI technologies for scientific and technological advancements, industrial optimization, and productivity improvements to ahieve high-quality development

Legend Holdings is continuously discovering new Al innovations that are aligned with its competitive strengths

Thanks to its long-term commitments, Legend Holdings has developed a distinctive AI full-stack solution that integrates underlying technologies with practical business applications, spans products, services, and investments, and puts equal emphasis on short- and long-term values

- Lenovo has grown into a globally leading and uniquely advantaged provider of comprehensive intelligent products and solutions
- Legend Holdings Family Group has invested in over 200 Al-related companies
- Legend Holdings Family Group also set up venture funds with government entities and supported collaboration among industry, academia, and research institutes to drive AI applications while boosting the AI ecosystem



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A global leading and distinctly advantageous provider of 联想控股 full-stack intelligent products and solutions

We are well-prepared to capture the tremendous opportunities in the AI era by continuously investing in AI technology innovation and expanding partnerships with other key leaders in the field

Al-embedded smart terminals

As the first PC maker to put forward and implement the AI PC vision, Lenovo provides consumers with tailor-made AI solutions, launching the world's first AI PC during the Reporting Period

Al-oriented infrastructure

As the world's 3rd largest Al infrastructure supplier, Lenovo **boasts a comprehensive offering of Al computing infrastructure products** and has the independent R&D ability and relevant services to establish intelligent computing centers

Al-native solution services

Lenovo extensively employs AI technologies, including on-device intelligence, generative AI customer service, and AI-enhanced solutions for industry verticals; **partnering with NVIDIA to help customers quickly deploy hybrid AI solutions**

Lenovo has made an additional more than RMB7 billion in investments in three years to accelerate the deployment of AI technologies and applications worldwide.



- Unique development capabilities across platforms: Lenovo is the only global device provider that has development capabilities across platforms. It can develop and deliver products on any popular platform, including Windows, Android, a Chinese homegrown OS, x86, ARM, or any locally developed chip Proactively respond to the "Eastern Data, Western Computing" project ("东数西算"): Lenovo has built green data centers in China's western regions such as Ningxia and Gansu province, and has established partnerships to
 - build a number of industry-leading projects, including Zijin Cloud

Legend Holdings' Al footprint

Underlying Layer

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Al Chip: Cambrian, Axera, Sifli Technologies, Kunlunxin, Horizon Robotics, Molchip, Black Sesame Technologies, HOUMO.AI, MetaX, Hygon, Zkosemi, TuringQ, Yizhu Technology, M2 Semi, Semi Drive, Jeejio, Singgo, SJSEMI, ULTICHIP, Aurasemi

Sensor: Smartsens, Adaps Photonics, Uphoton, Berxel, AlpsenTek, TacSense, Huiwen Nano S&T, Taifang Technology

Sever: Lenovo, CIX, NUCLEI

Technical Layer

- Computer vision: Megvii, SmartMore, Aibee, WATRIX.AI, CAS vision, Shenhuishi, BMTEK, DataMesh, DUNJIA, Deepvision, ATTRSENSE
- Big data: Gbase, Ningbo Shufang, Zshield. Inc, Shanghai Zhongyan
- Cloud computing: Lenovo, Wangdiantong, Lixiaoyun, ZStack, UCloud, Bespin Global, AgotoZ, RAYVISION, T2Cloud, YunShan Networks, Lbyun, Cloudecker, CRM, SmartX
- Information security: NSFOCUS, DBSEC, River Security, Netis, XDR SEC, Trustbe, Vackbot, Viewintech, Tensor Security, Hua Kong TsingJiao, Zhi Qi An, Serica Semiconductor, CertiK, Quan Zhi Tech, Guomin, Renzheng, Callisto Technology

Model Layer

Zhipu AI, iFlytek, Data Grand, Langboat Technology, Dipeak, Style3D, nyonic, HAIZHI

Platform Layer

• iFlytek, Zhipu AI, Zshield. Inc, FIT2CLOUD, Bkunyun, Dipeak, Wanka Online, Cardinal Operations, 4Paradigm, DMAI, dataloop, OSChina, OpenBayes, Lenovo Cloud Technology, Lenovo AR, Jishi Shuzi, Ding OS, Ensonic

Application Layer (by sector)

- Smart security: Fullhan Microelectronics, Starsee, WATRIX.AI, DUNJIA
 Smart finance: Amarsoft, Bangsun Technology, AQUMON, DataBurning, Micro Connect, Lenovo Finance
- Smart energy: Airwing.ai, Qiuya Technology, Digitsvalue, Tellhow, MS Energy, Zshield Inc., Inossem, Lingyang Technologies, Jiatai, Heli Tech Energy, Zhuhai COSMX, WeLion New Energy Technology
- Intelligent manufacturing: Lenovo, Hoteam Software, Tianfu, QZing Technology, Aqrose Technology, Deti Supply Chain, Zhenkunxing Industry Supermarket, Hai Robotics, AgileX Robotics, Django Robotics, J-Elephant, CyberInsight, Vincross, Feima Robotics, Yunji Technology, ORIGITECH, VisionNav, Elite Robots, IPLUSMOBOT, Syrius, ZANECON, Atomrobot, Direct Drive Tech, CASIVISION, Smarteyetec, AGVsz, ORISONIC, SUPCON, BMTEK, Ensonic, Jiangxing Intelligence, CAXA, DESIGN ORDER, Style3D, arrayed materials, GOOGOL, DataMesh, IndustrialNext, ZDIAI, SINSEGYE, KAYJA Optics, SKY LIMIT ENTERTAINIMEHT
- Smart car: Pony.ai, Zongmu Technology, Inceptio Technology, CIDI, Enjoy Move Tech, Juefx.com, KHAT, BuilderX, Smarter Eye, Nio, Shenjiaotong, QCraft, DeepWay, Lotus, Lingyi Zhika
- Smart healthcare: Lunit, Deepwise, Xbiome, Dipath, StoneWise, BioMap, Xellar, ClinBrain, Visual3D, Genome Wisdom, Bestyoo, Leapstack, UNIMED, Jianbao Tech, Baheal Intelligent Technology, MNCHIP, ADEN, Changmugu Medical, Dekai Medical, Huihe Healthcare, Edge Medical, Palline, Unionstrongtech, Subtle Medical, CarbonSilicon AI, Seekgene, Tantica, AlphaPrime, Ehome, Health Plus, ZD Medtech, Ornatus, Biosciences, Imsight Medical Technology, Milebot Robotics, Puncture Robotic, Abrobo, Chengyuan Biotech, Anxiang Smart Healthcare, Zhongnuo Hengkang, BrainNow Medical, Shanghai Zhitang, Zhenqin Intelligence, Huazhi Care, CARE, Dongruan Zhirui, YIBEI, Humansa, Baier Luoke, MoleculeMind, Cornerstone Robotics, Syneron Tech, X-imaging
 Smart government: ChinaOly Technology, KnowDee Intelligence

Stepped up investment in technological innovation, particularly in Al-related fields

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Legend Holdings, a leader in digital and intelligent transformation, is strategically positioned to make large-scale early investments, leveraging its extensive AI expertise, with both **R&D** expenses and the number of technology companies in its portfolio reaching an all-time high







Legend Holdings Family Group continuously increased its investment in R&D. In 2023, R&D spending amounted to RMB14.8 billion, approximately 6 times its before-tax net profit, and the R&D expense ratio grew from 2.6% to 3.4% in 2021

100+ new portfolio companies

Legend Holdings Family Group has invested in nationally strategic industries, including nextgeneration information technology, chips, new energy, advanced materials, and Al. It invested in over 100 companies in China's tech sector in 2023

Diversified strategic measures implemented to expedite China's new industrialization



Provided impetus through a comprehensive and efficient system for technological innovation

- Continuing to achieve breakthroughs in core technologies in key areas and strategic products of symbolic significance: Lenovo launched a new generation of AI PCs and multiple AI servers. Levima Advanced Materials' POE project with a planned production capacity of 300,000 tons will break the monopoly held by foreign companies.
- Building an enterprise-led and market-oriented technology innovation system leveraging collaboration among industry, academia, research institutes, and end users: We set up the "Legend Holdings Forward-Looking Technology Research Institute." It partnered with more than 60 technology enterprises, universities, and research institutions. About 40 technologies were selected for commercialization.
- Supporting technology entrepreneurs and innovation talent through free training programs: About half of the trainees of the 16th Class of the Legend Star's CEO Training Program are from frontier technology enterprises. Among the enterprises where the trainees come from, there are 11 enterprises renowned as national specialized and innovative enterprises.

Supported by industrial and supply chain resilience and security

- To date, Lenovo has established intelligent collaboration platforms with more than 2,000 core upstream and downstream enterprises. Its supply chain has nurtured 45 national specialized and innovative enterprises, 15 niche-sector leaders and 7 product leaders.
- Levima Advanced Materials took the lead in achieving domestic substitution of EVA photovoltaic adhesive film materials. It also continued to develop vertical industrial clusters in biomaterials and niche segments, such as specialized materials, with the aim of building itself into a leading new materials platform company.
- Fullhan Microelectronics was engaged in the efforts to incubate and invest in technology start-ups to support their growth.

Zeroed in on digital and intelligent transformation

- To date, Lenovo has served over a million SMEs and supported the intelligent transformation of **over 30,000** specialized and innovative enterprises, including over **3,000** national specialized and innovative enterprises.
- Joyvio group has developed digital intelligent solutions for the fruit business.

Enacted by the CPC Central Committee with Comrade Xi Jinping at its core, the major strategic plan to propel new industrialization holds immense and far-reaching importance for China's quest for national rejuvenation in an era of unprecedented changes. As an enterprise that grew out of the Chinese Academy of Sciences ecosystem, Legend Holdings implemented diversified measures to expedite the new industrialization initiative and aid efforts to build China into an advanced manufacturing powerhouse

Facilitated the listing of 10 portfolio companies



The Company has facilitated the listing of over 80 portfolio companies in the past five years



Fulfilled its corporate social responsibilities by engaging in environmentally friendly projects to advance rural revitalization

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Legend Holdings continuously fulfills its corporate social responsibilities and attaches great importance to ESG-related work, striving to make a greater contribution to China's modernization drive

01. Contributed to rural revitalization

- Supporting rural education: Legend Holdings has provided support for more than 3,000 impoverished students through the Legend Enterprising Class; Lenovo has to date donated nearly 100 smart classrooms, with a view to bridging the gap between rural and urban education systems by sharing educational resources
- Supporting industrial upgrading in the countryside: Legend Holdings has been supporting the Revolving Loans for Mothers project (母亲创业循 环金项目), which has benefited more than 1,500 women from low-income families; Lenovo built a smart agricultural and rural development platform for the government; Joyvio Group's blueberry planting area in Yunnan Province reached 200,000
- mu (about 13,333 hectares), creating nearly 200,000 new jobs for local farmers.



02. Promoted green practices

- Lenovo was the first domestic high-tech manufacturer to pass the SBTi net-zero target validation. The Lenovo (Tianjin) Smart Innovation Service Industrial Park, which began operations in 2023, represents the highest level of zero-carbon intelligent manufacturing in the industry. The Lenovo (Wuhan) Industrial Base was awarded the first Zero-Carbon Factory Certificate in China's ICT industry
- Levima Advanced Materials leveraged green technology to expand green businesses, including EVA and POE photovoltaic film materials, biodegradable plastics, and new energy battery electrolyte
- Zhengqi Holdings invested in a 20GW high-efficiency N-type solar cells smart manufacturing project, with Phase I put into operation

03. Engaged in public-interest projects

Legend Holdings financed livelihood projects
 each year, including helping the poor and needy,
 donating to schools, promoting social integrity,
 fighting pandemics, and providing disaster relief.
 In 2023, Legend Holdings Family Group's
 contributions and donations amounted to
 about RMB150 million





Outlook

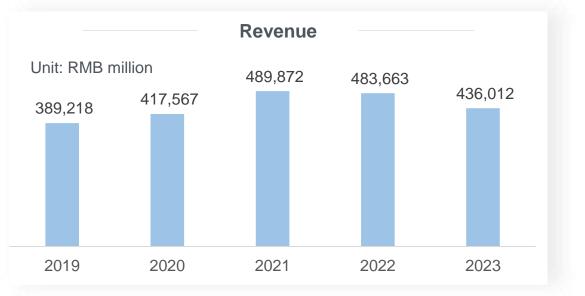
Navigating Changes and Challenges on the Path Towards Sustainable Growth



02 Financial Highlights

Structure of Revenue and Profit







Net profit attributable to equity holders of the Company (by segment)

	2023	2022	Change in amount	Change %
Industrial operations	3,078	4,820	(1,742)	(36%)
Lenovo	1,982	4,188	(2,206)	(53%)
Levima Group	228	504	(276)	(55%)
Joyvio Group	(448)	(794)	346	N/A
BIL	1,316	922	394	43%
Industrial incubations and investments	(5,574)	(2,332)	(3,242)	N/A
Unallocated	(1,378)	(1,321)	(57)	N/A
Net profit attributable to equity holders of the Company	(3,874)	1,167	(5,041)	(432%)

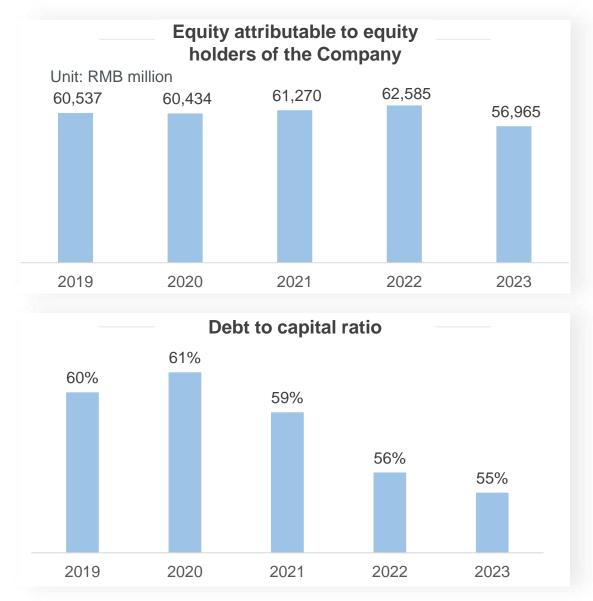
Structure of Assets and Liabilities (1/2)

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Note: Total debts to total capital ratio=total debts/ (total debts + total equity)

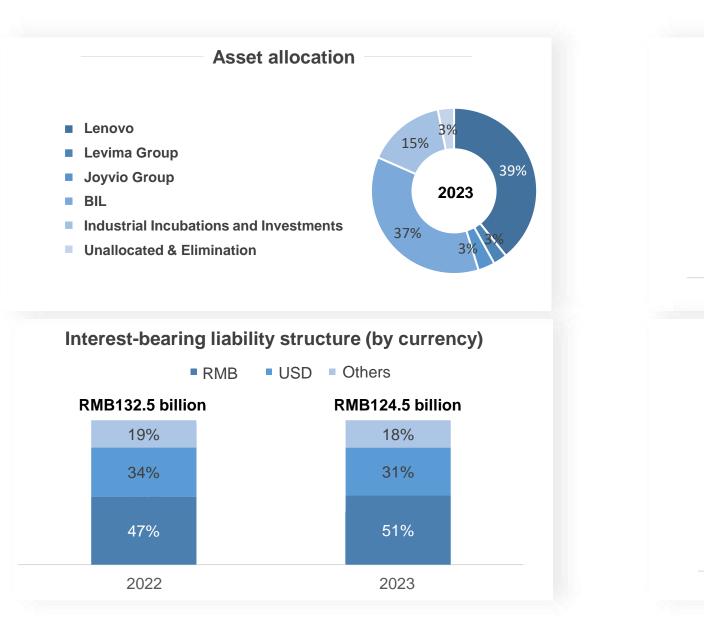


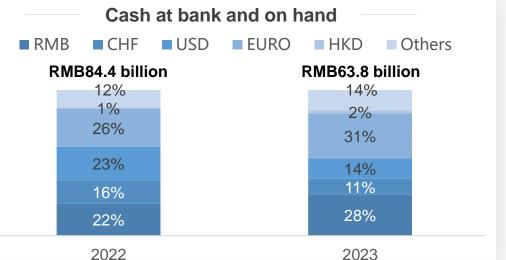
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Structure of Assets and Liabilities (2/2)

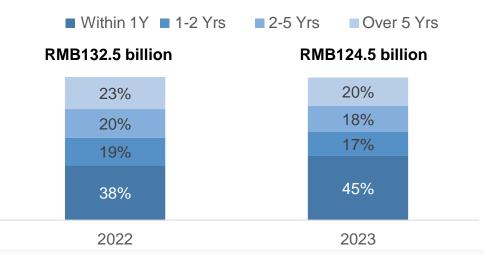








Interest-bearing liability structure (by maturity)



Note: Cash at bank and on hand include cash and cash equivalents, bank deposits and restricted funds

Navigating Changes and Challenges on the Path Towards Sustainable Growth



03 Appendix

Device

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Technology





Application



Application



Application



Thank you!